



**HEATING AND  
AIR CONDITIONING**

Ultimate Home Comfort  
Advantage - Homeowners

# Ultimate Home Comfort

## All Around Comfort

You want to be comfortable in your home.  
That means having a great heating and cooling system.

But you also want to be comfortable with how much  
it costs, how often you have to maintain it, and your  
service provider overall.

And that means having Ultimate Home Comfort.  
**It's peace of mind, all around.**



- One low monthly payment
- 10-year parts and labor coverage
- Annual maintenance included for 10 years at no additional cost



- Keep your family cozy without the stress
- Energy savings for 10 years



- Peace of mind
- Easy buying experience
- Local, trusted service professional



# Ultimate Home Comfort vs Traditional Purchase Method

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Benefits	Ultimate Home Comfort	Traditional Purchase Method
One low, monthly payment	<ul style="list-style-type: none"> <li>✓ 10 years of all the heating and cooling you will ever need for <b>one low, monthly payment</b></li> <li>✓ <b>No money down</b></li> <li>✓ <b>No surprise service bills</b></li> <li>✓ Low, monthly payment never changes</li> </ul>	<p>Large upfront equipment cost</p> <p>Repair cost can be expensive</p> <p>Separate fee for equipment maintenance</p> <p>Cash, credit card, or financing required</p>
Peace of mind	<ul style="list-style-type: none"> <li>✓ <b>10-year parts and labor warranty</b></li> <li>✓ Simple and quick approval process</li> </ul>	<p>1-year labor warranty, 5-year parts warranty</p> <p>Separate bill for any repairs</p> <p>Separate bill for extended coverage</p>
Annual maintenance	<ul style="list-style-type: none"> <li>✓ <b>3 years of annual maintenance coverage</b></li> <li>✓ 3 years of blower cleaning</li> <li>✓ 3 years of flush condensate line</li> <li>✓ 3 years of annual indoor coil cleaning</li> <li>✓ No surprise service bills</li> </ul>	<p>Annual maintenance is typically not offered as part of an equipment installation</p> <p>Homeowners can purchase a maintenance plan but need to pay for it annually on a separate bill</p>
Energy savings	<ul style="list-style-type: none"> <li>✓ <b>Complete system install</b> ensures heating and cooling equipment is <b>designed for your home</b></li> <li>✓ New energy-efficient system creates <b>utility bill savings</b></li> <li>✓ Complete system install allows your heating and cooling equipment to operate at full performance level</li> </ul>	<p>Installing only 1/2 of a heating and cooling system (A/C or furnace alone) can impact performance if the existing components do not match the needs of the replacement components</p>



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## Complete System

	Starting at	Starting at	Starting at	Starting at
Monthly Payments	109	\$117	\$129	\$155
Compressor	Single Stage	Single Stage	Single or Two-Stage	Variable Capacity
Blower	Basic ECM	Basic ECM	Basic ECM or Enhanced Variable Speed	Enhanced and/or Communicating Variable Speed
Advanced Dehumidification	None	None	Climate Control	Climate Control
Energy Saving from 10 SEER and PSC Motor	24% - 32%	28% - 38%	30% - 41%	38% - 53%
High-Efficiency AC or HP with ECM Indoor Blower	Included	Included	Included	Included
Advance Craftsmen Installation	Included	Included	Included	Included
10-Year Transferable Parts and Labor Warranty	Included	Included	Included	Included
3-Year Annual Maintenance	Included	Included	Included	Included
3-Year Annual Indoor Coil Cleaning	Included	Included	Included	Included
3-Year Annual Outdoor Coil Cleaning	Included	Included	Included	Included
3-Year Annual Blower Cleaning	Included	Included	Included	Included
3-Year Annual Condensate Drain Line Cleaning	Included	Included	Included	Included
3-Year No Service Fees**	Included	Included	Included	Included
10-Year Service Repairs on High Efficiency A/C, Furnace, or Heat Pump	Included	Included	Included	Included



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## Furnace Applications

	Starting at	Starting at	Starting at	Starting at
<b>Monthly Payments as low as</b>	<b>\$61</b>	<b>\$69</b>	<b>\$97</b>	<b>\$115</b>
Gas Furnace	Single Stage – 80%	Single Stage – 95%	Two-Stage 80% or 95%	Two or Variable Capacity 80% or 97%
Blower	Basic ECM	Basic ECM	Two or Variable Speed ECM	Communicating Variable Speed
Advanced Dehumidification	None	None	Climate Control	Enhanced Climate Control
<b>Energy Saving over 75%-80% Efficient -PSC Motor Furnace</b>	<b>5% - 20%</b>	<b>15% - 25%</b>	<b>8% - 28%</b>	<b>9% - 33%</b>
High-Efficiency ECM Indoor Blower with every Furnace	Included	Included	Included	Included
Advance Craftsmen Installation	Included	Included	Included	Included
10-Year Transferable Parts and Labor Warranty	Included	Included	Included	Included
3-Year Annual Maintenance	Included	Included	Included	Included
3-Year Annual Safety inspections	Included	Included	Included	Included
3-Year Annual Burners and Sensor Cleaning	Included	Included	Included	Included
3-Year Annual Blower Cleaning	Included	Included	Included	Included
3-Year Annual Condensate Drain Line Cleaning	Included	Included	Included	Included
3-Year No Service Fees**	Included	Included	Included	Included
10-Year Service Repairs on Furnace	Included	Included	Included	Included



## AC Applications

	Starting at	Starting at	Starting at	Starting at
<b>Monthly Payments</b>	<b>\$72</b>	<b>\$84</b>	<b>\$98</b>	<b>\$125</b>
Compressor	Single Stage	Single Stage	Single or Two-Stage	Single or Two-Stage
Aluminum Evaporator Coil	Included	Included	Included	Included
AHRI Matched	Yes	Yes	Yes	Yes
<b>Energy Saving from 10 SEER Design</b>	<b>12% - 24%</b>	<b>14% - 25%</b>	<b>16% - 29%</b>	<b>16% - 30%</b>
High-Efficiency AC	Included	Included	Included	Included
Advance Craftsmen Installation	Included	Included	Included	Included
10-Year Transferable Parts and Labor Warranty	Included	Included	Included	Included
3-Year Annual Maintenance	Included	Included	Included	Included
3-Year Annual Indoor Coil Cleaning	Included	Included	Included	Included
3-Year Annual Outdoor Coil Cleaning	Included	Included	Included	Included
3-Year Annual Safety Inspections	Included	Included	Included	Included
3-Year Annual Condensate Drain Line Cleaning	Included	Included	Included	Included
3-Year No Service Fees**	Included	Included	Included	Included
10-Year Service Repairs on High Efficiency A/C	Included	Included	Included	Included



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## Heat Pump Only

	Starting at	Starting at	Starting at
Monthly Payments	\$84	\$99	\$125
Compressor	Single Stage	Single Stage	Single or Two-Stage
Aluminum Evaporator Coil	Included	Included	Included
RI Match ***	Yes	Yes	Yes
Energy Saving from 10 SEER Design	12% - 24%	14% - 25%	16% - 29%
High-Efficiency HP	Included	Included	Included
Advance Craftsmen Installation	Included	Included	Included
10-Year Transferable Parts and Labor Warranty	Included	Included	Included
3-Year Annual Maintenance	Included	Included	Included
3-Year Annual Indoor Coil Cleaning	Included	Included	Included
3-Year Annual Outdoor Coil Cleaning	Included	Included	Included
3-Year Annual Safety Inspections	Included	Included	Included
3-Year Annual Condensate Drain Line Cleaning	Included	Included	Included
3-Year No Service Fees**	Included	Included	Included
10-Year Service Repairs on High Efficiency HP	Included	Included	Included



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